



1401 St. Charles Road
Maywood, IL 60153

PRSR STD
U.S. POSTAGE
PAID
Permit #225
PALATINE, IL



MARCH VALUES FROM



Pricing good through 3/31/05 or while supplies last.

LOOKING TO SAVE \$

LOOK NO FURTHER

We Have Import Items at Great Savings

CODE	ITEM		PRICING		
	<ul style="list-style-type: none"> 12.6mm White Birch Drawer Sides With a rounded taped top edge 		<ul style="list-style-type: none"> UV Filled 2 sides Slotted for 1/4" drawer bottom 		
		pcs per bundle	1-5 bundles	6-10	11+
29 14 704	12.6mm x 4" x 96"	10	\$ 7.75 ea.	\$ 6.95 ea.	\$ 6.25 ea.
29 14 706	12.6mm x 6" x 96"	6	\$11.55	\$10.40	\$ 9.35
29 14 708	12.6mm x 8" x 96"	6	\$15.40	\$13.85	\$12.45
29 14 710	12.6mm x 10" x 96"	6	\$19.25	\$17.30	\$15.55

CODE	ITEM	UNIT SIZE	PRICING		
			1 unit	2 units	3+ units
03 22 473	18mm 4 x 8 Poplar/Birch back C/3 VC	45	\$24.75 ea.	\$23.95 ea.	\$23.50 ea.

(This item will paint or laminate)

3 unit min. order

CODE	ITEM	UNIT SIZE	PRICING	
			pcs	units
05 22 471	18mm 4 x 8 R/C Red Oak B/2 VC	45	\$42.10 ea.	\$40.00 ea.
05 22 971	18mm 4 x 8 R/C Red Oak B/2 WPF VC	45	\$43.20	\$41.00
05 22 973	18mm 4 x 8 P/S Red Oak B/2 VC	45	\$46.50	\$44.00
	P/S Backs			
06 22 975	18mm 4 x 8 P/S White Maple B/2 VC	45	\$50.55	\$48.00
	RC White Birch Back			
09 22 973	18mm 4 x 8 P/S Cherry A/1 VC	45	\$72.65	\$69.00
	P/S Cherry Back			
09 22 975	18mm 4 x 8 P/S Cherry A/1 VC	45	\$65.25	\$61.95
	RC White Birch Back			

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D.R.I.V.E.™ Dedication • Resource • Inventory • Value-added • Experience

**FOR INFORMATION, CONTACT YOUR AETNA PLYWOOD REPRESENTATIVE AT 708-343-1515
FAX YOUR ORDERS TO (WOOD) 708-343-1616 OR (LAMINATE) 708-343-1333.**

WE TOOK IT ONE STEP BEYOND!

We took Columbia Panels
and Primed them on Two Sides

Introducing Columbia's "First Step" Product

CODE	ITEM	UNIT SIZE	INTRODUCTORY PRICING		
			1-49 pcs	1 unit	2+ units
06 22 275	18mm 4 x 8 SP Birch VC Primed 2-Sides	50	\$45.00 ea.	\$43.75 ea.	\$42.25 ea.
06 22 375	3/4" 4 x 8 Maple D/3 VC Primed 2-Sides	40	\$49.80	\$48.30	\$46.85
06 14 375	1/2" 4 x 8 Maple D/3 VC Primed 2-Sides	60	\$44.40	\$43.05	\$41.75

PROMOTION ENDS APRIL 29, 2005

CALL US TODAY!

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IT'S GREAT FOR KITCHEN CABINETS!
“HARDWOOD PLYWOOD WITH VINYL BACKS”

**We stock the following three items, all with a
Hard Rock Maple Vinyl Back**

CODE	ITEM	INTRODUCTORY PRICING	
		<u>1-39 pcs</u>	<u>40 +</u>
06 22 922	3/4" 4 x 8 P/S White Maple "A" Face PBC	\$62.75 ea.	\$60.35 ea.
06 22 920	3/4" 4 x 8 R/C White Birch "B" Face PBC	\$49.50	\$47.25
05 22 920	3/4" 4 x 8 Red Oak "A" Face PBC	\$43.25	\$41.95

TRY SOME TODAY!

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SAPELI HARDWOOD LUMBER

CODE	ITEM	PRICING
		<u>100 BF min.</u>
18 08 480	15/16" Hit or Missed Surfaced Sapeli 6-7'	\$3.90/BF
18 08 481	15/16" Hit or Missed Surfaced Sapeli 7-9'	\$3.90/BF
18 08 482	15/16" Hit or Missed Surfaced Sapeli 9-10'	\$3.90/BF
18 08 483	15/16" Hit or Missed Surfaced Sapeli 11'	\$3.90/BF
18 08 484	15/16" Hit or Missed Surfaced Sapeli 13-14'	\$3.90/BF
18 08 820	1-15/16" Hit or Missed Surfaced Sapeli 6-8'	\$4.10/BF
18 08 821	1-15/16" Hit or Missed Surfaced Sapeli 12-13'	\$4.10/BF
18 08 823	1-15/16" Hit or Missed Surfaced Sapeli 14-15'	\$4.10/BF

Features and Benefits of Sapeli Hardwood Lumber

- Sapeli is excellent for your next mahogany project
- Sapeli has good color consistency, color ranging from a deep brown to red
- Sapeli is plain sliced which produces a grain pattern suitable for running mouldings
- Sapeli is available in good board widths and lengths

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WESTERN RED ALDER



Alder is a close or fine grained wood similar to Cherry, Birch and Maple. It is used in both solid wood and veneer applications. Alder's fine homogeneous grain structure and the light uniform color of both heartwood and sapwood make it easy to form, fasten & finish. This light and uniform color is both easy to stain and highly valued in its natural state!!!

CODE	ITEM	PRICING
		100 BF min.
18 09 407	15/16" Superior Grade Western Red Alder	\$3.30/BF
18 09 420	25/32" SLRIE Superior Grade Western Red Alder	\$3.50/BF

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Aetna Goes to Great Lengths to Get You the *Best* Hardwood Lumber

CODE	ITEM		PRICING
			100 BF min.
18 03 466	15/16" Poplar 10" wide	13-14'	\$1.70/BF
18 03 407	15/16" Poplar 10" wide	15-16'	\$1.70/BF
18 03 483	15/16" Poplar	13-14'	\$1.35/BF
18 03 485	15/16" Poplar	15-16'	\$1.35/BF
18 03 883	1-15/16" Poplar	13-14'	\$1.70/BF
18 03 885	1-15/16" Poplar	15-16'	\$1.70/BF
18 05 484	15/16" Red Oak	13-14'	\$2.65/BF
18 05 485	15/16" Red Oak	15-16'	\$2.65/BF
18 05 515	1-3/16" Red Oak	15-16'	\$2.80/BF
18 05 687	1-7/16" Red Oak	13-14'	\$3.10/BF
18 05 685	1-7/16" Red Oak	15-16'	\$3.10/BF
18 06 483	15/16" Hard White Maple	13-14'	\$3.50/BF
18 06 485	15/16" Hard White Maple	15-16'	\$3.50/BF
18 06 883	1-15/16" Hard White Maple	13-14'	\$3.80/BF
18 08 672	6/4" Rough African Mahogany	15'	\$3.70/BF
18 08 883	1-15/16" Honduras Mahogany	13-14'	\$5.50/BF
18 09 486	15/16" Cherry	15-16'	\$4.90/BF
18 15 428	15/16" Quarter Sawn White Oak	13-14'	\$3.95/BF
18 16 814	1-15/16" Soft Maple	15-16'	\$2.85/BF

* All above is the Best Grade Available, Superior Quality, Great for Mouldings!!!
 * While Supplies Last

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Aetna SLOT-WALL

Aetna Slot-Wall panels are manufactured using only first quality MDF (medium density fiber-board). Although industry standards require a minimum Internal Bond of 90 PSI, we use MDF with an average Internal Bond of 105 PSI.

To slot the panels we use Diamond Tipped cutting tools and the panels are slotted on precision equipment. The result is Slot-Wall panels that have precise slot dimensions and all slots are properly located from panel to panel. This ensures that the slots on one panel will line up properly with an adjacent panel.

For most retail applications, standard Slot-Wall panels have proven to be strong enough for display of merchandise. The use of our PVC insert or Aluminum insert will increase the hanging strength. Our anodized aluminum extrusions are .040" thick and conform to the shape of the slot resulting in greater hanging strength for the Slot-Wall panel.

More than 25 years of experience in manufacturing Slot-Wall and millions of square feet in the field indicates that Aetna Slot-Wall panels will perform to your complete satisfaction.

IN-STOCK

3/4"	48 x 96"	Paint Grade 3" O.C.	8' Slots
3/4"	96 x 48"	Paint Grade 3" O.C.	4' Slots
3/4"	48 x 96"	Paint Grade 3" O.C. with Anodized Aluminum Inserts	8' Slots
3/4"	48 x 96"	White Melamine 3" O.C.	8' Slots
3/4"	96 x 48"	White Melamine 3" O.C.	4' Slots
3/4"	48 x 96"	White Melamine 3" O.C. with Anodized Aluminum Inserts	8' Slots

Face materials available include: Real hardwood veneers, high pressure laminates, melamine (low pressure overlay), and paint grade MDF. Using Wilsonart brand laminate for the faces allows a wide range of colors, patterns, woodgrains and finishes. The lead time is lessened due to prompt availability of the laminate.

Other standard specifications are as follows: Groove spacing is 3" on center. Customized spacing is available in other configurations. Panel size is 48 x 96". Virtually any special size is available on custom order. Panel thickness is 3/4". For divider wall and displays, 1-1/2" panels grooved on both sides are available on custom order.

Think Aetna for all your fabrication needs!

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firststep™

Features and Benefits

- | | |
|---|---|
| Reduction in labor time | <ul style="list-style-type: none"> ▶ Eliminates one to two steps in the finishing process ▶ Increases productivity and efficiency |
| Reduced emissions | <ul style="list-style-type: none"> ▶ Lower VOC and HAPS emissions ▶ Environmentally responsible product |
| Better finished product appearance | <ul style="list-style-type: none"> ▶ Helps attain and maintain adhesion of paint to substrate ▶ Masks defects in the substrate, allowing the finish coat to be even and uniform ▶ Minimum grain raise for a smoother final product |
| CFP quality control | <ul style="list-style-type: none"> ▶ Consistent quality ▶ Trusted product from trusted source |
| Regional finishing facility | <ul style="list-style-type: none"> ▶ Consistent availability ▶ Prompt delivery |

PRIMED PANELS FROM COLUMBIA FOREST PRODUCTS

Frequently Asked Questions

- | | |
|---|--|
| What will the minimum quantities be for FirstStep panels? | The minimum order will be 240 sides. Mixed sizes and species will be allowed. The product must be ordered in full unit quantities by size. |
| What will the lead times be for FirstStep panels? | Lead times will be based on current mill manufacturing and coating line order files. |
| What items are available for priming (cores, veneers, thicknesses, sizes)? | All of CFP's wood products offering are available for priming, limited to a maximum size 4x10 panel and 1 1/4" thickness. |
| Will CFP prime Custom Birch, Chinese, or other imports? | Yes. All primed import products will be Mill Run. |
| Are FirstStep samples available? | 12" x 12" samples are currently available from CFP. |
| What is the chemical makeup of the primer (technical info)? | It is a cross-linked water-based primer. |
| What type of coating is best to use with the FirstStep panel? | Water-based and solvent based coatings are compatible with FirstStep. However, customers should contact their current coatings supplier prior to use to determine compatibility of this product. |
| Should FirstStep panels be sanded prior to the application of a topcoat? | It is recommended that First Step panels be lightly sanded with 320 grit or finer sandpaper to remove fiber pop, grit and roughness. Customers should not sand too aggressively as they may sand through the primer and expose the raw wood. Customers should contact their current coatings supplier prior to use to determine compatibility of this product. |
| Will there be shop allowance? What percentage will we allow? Will the shop be separated? | Yes, there will be shop. Domestic products will allow up to 15% shop, and it will be separated. All import products will be Mill Run, and shop will not be separated. |

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Why PolyBak?

**Because it's the backer that will save you money
without sacrificing performance.**

Polybak is a Kraft linerboard balancing backer sheet priced to compete with similar products on the market, but with crucial differences (thanks to proprietary polymer technology) that provide **indefinite shelf life** and enhance the performance of the finished product.

Polybak is the only product of its type that has a **Class A flame spread rating** and contains **no added Formaldehyde**.

Polybak is highly **moisture resistant**, improving substrate balance and greatly reducing the potential for product warping.

Polybak is extremely flexible, lending itself to a greater variety of applications and eliminating waste through breakage.

TESTIMONIAL:

"We have found that board warping issues are almost non-existent with the PolyBak product. We found PolyBak adheres very well, and because of its physical strength properties, we are very pleased and impressed with its performance and durability. It is, by far, superior to the paper backers we have used in the past."

Christian A. Keast
Purchasing Manager
Interior Concepts Corporation

"Try PolyBak and you'll never switch back"

<u>Qty.</u>	
10-24	\$.27 /sf
25-49	.21
50-99	.19
100-249	.18
250+	.16

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WE CAN HELP GROW YOUR LAMINATE BUSINESS

- ✓ Did you know we have dedicated Merchandising Reps for picking & packaging sample items, and in some cases we hand-deliver them?
- ✓ Do you need to have our Architectural Representative visit your designer or dealer to present the Wilsonart Program?
- ✓ Are you quoting a large laminate job that may qualify for a quantity break \$\$\$?
- ✓ Are you looking for better adhesive options?
 - Canister Adhesive
(schedule a free demo!)
 - Spray grade in 5 gallon pails and 55 gallon drums for post-form or flatwork
 - Water-base—non-flammable & easy clean-up
- ✓ Are you in need of a display or special stocking program?

**Call your outside sales representative
or the laminate inside sales department today!**

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